



Greg Borrell, CPA, CPIM  
Executive Project Manager

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### Summary of Qualifications

- Strong leadership and people management skills
- Extensive systems knowledge if finance, sales and production
- Skilled in resolution of complex systems installation problems
- Excellent project manager, consultant, training and team work skills
- Effective in working with top level management and gaining commitment

### Previous Experience

#### **Founder of NuStar Resources – Made2Manage Area Support Center**

- Fifteen years of focused experience with Made2Manage Software
- Retention rate of customers at 95%
- Process oriented combined with technical skills
- Successfully completed Made2Manage Certification

#### **Director of Professional Services**

- Managed 10 consultants involved with over 25 ERP manufacturing implementations
- Reduced the software implementation time by 50%
- Reduced consultant turnover from 50% per year to 10%
- Performed executive strategic planning sessions and executive updates for all accounts

#### **Founder, Partner of Software and Services Company**

- Successfully grew company to a profitable \$1.5 million organization
- Managed over 50 software implementations in small-to-medium size manufacturing and distribution companies
- Formulated custom solutions to resolve complex installation problems

### Executive Presentations

- “Strategic Thinking – Process Improvement to Support Key Organizational Goals”
- “Scheduling Methodologies To Maximize Resources and Gross Margin”
- “An Executive Guide to a Successful New System Implementation”